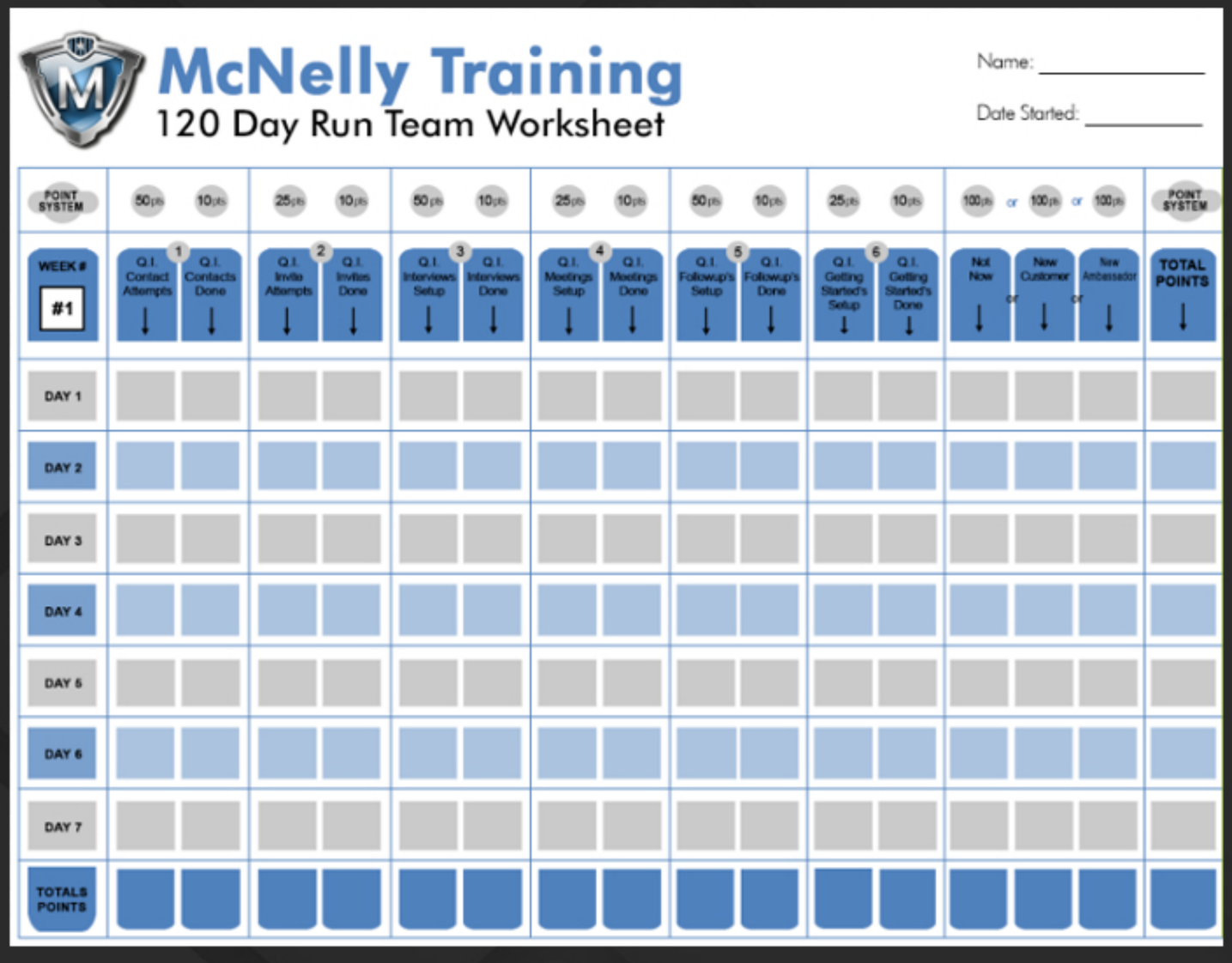
The McNelly Training

120 Day Run 2nd Month.pdf



McNelly Training

120 Day Run Team Worksheet

Name: _____

Date Started: _____

POINT SYSTEM	50pts	10pts	25pts	10pts	50pts	10pts	25pts	10pts	50pts	10pts	25pts	10pts	100pts or	100pts or	100pts	POINT SYSTEM
WEEK # #1	1 Q.I. Contact Attempts	Q.I. Contacts Done	2 Q.I. Invite Attempts	Q.I. Invites Done	3 Q.I. Interviews Setup	Q.I. Interviews Done	4 Q.I. Meetings Setup	Q.I. Meetings Done	5 Q.I. Followup's Setup	Q.I. Followup's Done	6 Q.I. Getting Started's Setup	Q.I. Getting Started's Done	Not Now	New Customer or	New Ambassador or	TOTAL POINTS
DAY 1																
DAY 2																
DAY 3																
DAY 4																
DAY 5																
DAY 6																
DAY 7																
TOTALS POINTS																

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POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #6	1 Q.I. Contact Attempts ↓	Q.I. Contacts Done ↓	2 Q.I. Invite Attempts ↓	Q.I. Invites Done ↓	3 Q.I. Interviews Setup ↓	Q.I. Interviews Done ↓	4 Q.I. Meetings Setup ↓	Q.I. Meetings Done ↓	5 Q.I. Followup's Setup ↓	Q.I. Followup's Done ↓	6 Q.I. Getting Started's Setup ↓	Q.I. Getting Started's Done ↓	Not Now ↓	or New Customer ↓	or New Ambassador ↓	TOTAL POINTS ↓
DAY 31																0
DAY 32																0
DAY 33																0
DAY 34																0
DAY 35																0
DAY 36																0
DAY 37																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #7	1 Q.I. Contact Attempts	Q.I. Contacts Done	2 Q.I. Invite Attempts	Q.I. Invites Done	3 Q.I. Interviews Setup	Q.I. Interviews Done	4 Q.I. Meetings Setup	Q.I. Meetings Done	5 Q.I. Followup's Setup	Q.I. Followup's Done	6 Q.I. Getting Started's Setup	Q.I. Getting Started's Done	Not Now or	New Customer or	New Ambassador	TOTAL POINTS
DAY 38																0
DAY 39																0
DAY 40																0
DAY 41																0
DAY 42																0
DAY 43																0
DAY 44																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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WEEK # #8	1 Q.I. Contact Attempts ↓	Q.I. Contacts Done ↓	2 Q.I. Invite Attempts ↓	Q.I. Invites Done ↓	3 Q.I. Interviews Setup ↓	Q.I. Interviews Done ↓	4 Q.I. Meetings Setup ↓	Q.I. Meetings Done ↓	5 Q.I. Followup's Setup ↓	Q.I. Followup's Done ↓	6 Q.I. Getting Started's Setup ↓	Q.I. Getting Started's Done ↓	Not Now ↓	or New Customer ↓	or New Ambassador ↓	TOTAL POINTS ↓
DAY 45																0
DAY 46																0
DAY 47																0
DAY48																0
DAY 49																0
DAY 50																0
DAY 51																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #9	1 Q.I. Contact Attempts	Q.I. Contacts Done	2 Q.I. Invite Attempts	Q.I. Invites Done	3 Q.I. Interviews Setup	Q.I. Interviews Done	4 Q.I. Meetings Setup	Q.I. Meetings Done	5 Q.I. Followup's Setup	Q.I. Followup's Done	6 Q.I. Getting Started's Setup	Q.I. Getting Started's Done	Not Now or	New Customer or	New Ambassador	TOTAL POINTS
DAY 52																0
DAY 53																0
DAY 54																0
DAY 55																0
DAY 56																0
DAY 57																0
DAY 58																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #10	1 Q.I. Contact Attempts ↓	Q.I. Contacts Done ↓	2 Q.I. Invite Attempts ↓	Q.I. Invites Done ↓	3 Q.I. Interviews Setup ↓	Q.I. Interviews Done ↓	4 Q.I. Meetings Setup ↓	Q.I. Meetings Done ↓	5 Q.I. Followup's Setup ↓	Q.I. Followup's Done ↓	6 Q.I. Getting Started's Setup ↓	Q.I. Getting Started's Done ↓	Not Now ↓	or New Customer ↓	or New Ambassador ↓	TOTAL POINTS ↓
DAY 59																0
DAY 60																0
WEEK #6	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #7	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #8	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #9	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2nd 30 DAYS TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0