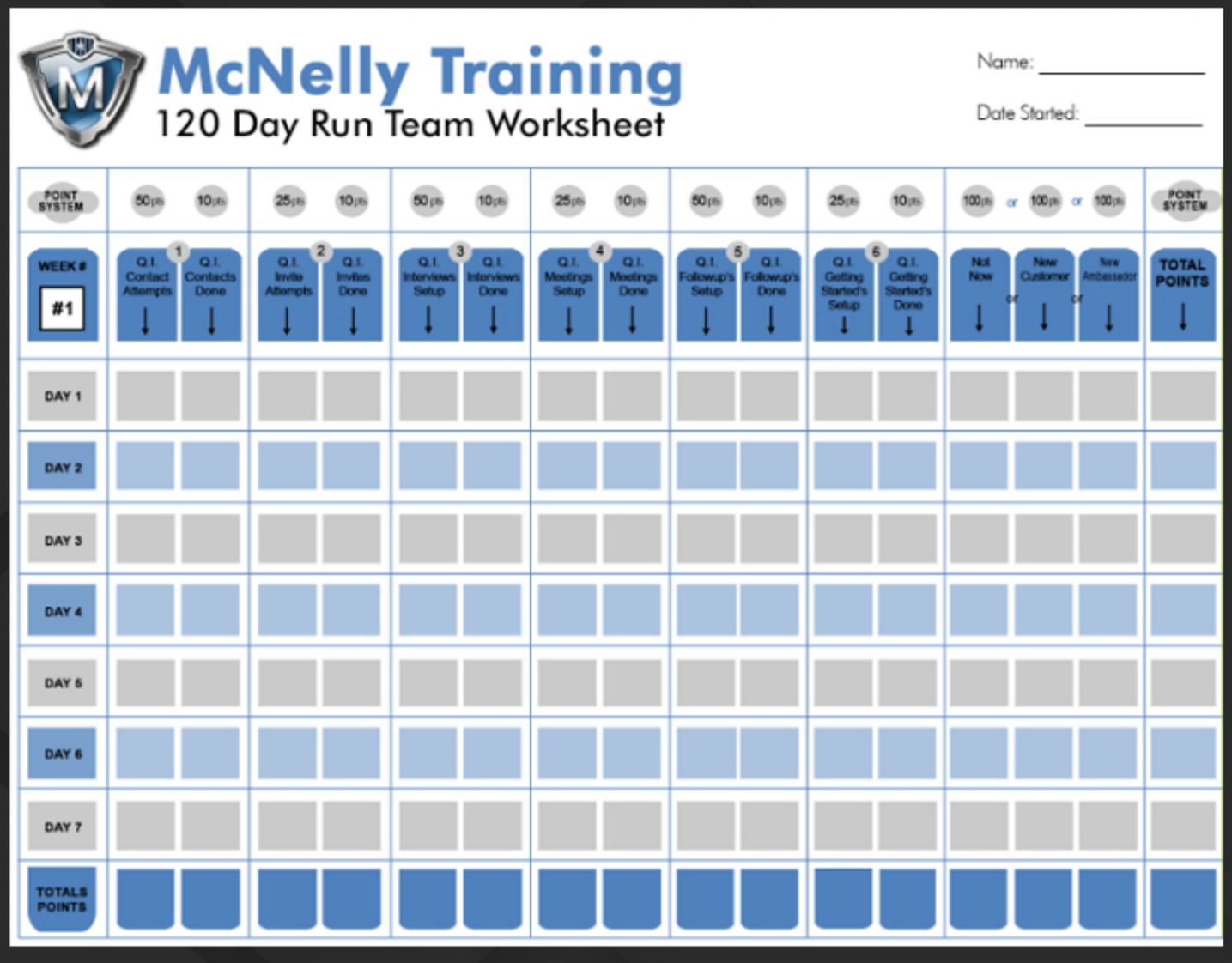
The McNelly Training

120 Day Run 1st Month.pdf



McNelly Training

120 Day Run Team Worksheet

Name: _____

Date Started: _____

POINT SYSTEM	50pts	10pts	25pts	10pts	50pts	10pts	25pts	10pts	50pts	10pts	25pts	10pts	100pts or	100pts or	100pts	POINT SYSTEM
WEEK # #1	1 Q.I. Contact Attempts	Q.I. Contacts Done	2 Q.I. Invite Attempts	Q.I. Invites Done	3 Q.I. Interviews Setup	Q.I. Interviews Done	4 Q.I. Meetings Setup	Q.I. Meetings Done	5 Q.I. Followup's Setup	Q.I. Followup's Done	6 Q.I. Getting Started's Setup	Q.I. Getting Started's Done	Not Now or	New Customer or	New Ambassador	TOTAL POINTS
DAY 1																
DAY 2																
DAY 3																
DAY 4																
DAY 5																
DAY 6																
DAY 7																
TOTALS POINTS																

McNelly Training

120 Day Run Team Worksheet

Name: _____

Date Started: _____

POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #1	1 Q.I. Contact Attempts ↓	Q.I. Contacts Done ↓	2 Q.I. Invite Attempts ↓	Q.I. Invites Done ↓	3 Q.I. Interviews Setup ↓	Q.I. Interviews Done ↓	4 Q.I. Meetings Setup ↓	Q.I. Meetings Done ↓	5 Q.I. Followup's Setup ↓	Q.I. Followup's Done ↓	6 Q.I. Getting Started's Setup ↓	Q.I. Getting Started's Done ↓	Not Now ↓	or New Customer ↓	or New Ambassador ↓	TOTAL POINTS ↓
DAY 1																0
DAY 2																0
DAY 3																0
DAY 4																0
DAY 5																0
DAY 6																0
DAY 7																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

McNelly Training

120 Day Run Team Worksheet

Name: _____

Date Started: _____

POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #2	1 Q.I. Contact Attempts	Q.I. Contacts Done	2 Q.I. Invite Attempts	Q.I. Invites Done	3 Q.I. Interviews Setup	Q.I. Interviews Done	4 Q.I. Meetings Setup	Q.I. Meetings Done	5 Q.I. Followup's Setup	Q.I. Followup's Done	6 Q.I. Getting Started's Setup	Q.I. Getting Started's Done	Not Now or	New Customer or	New Ambassador	TOTAL POINTS
DAY 7																0
DAY 2																0
DAY 3																0
DAY 4																0
DAY 5																0
DAY 6																0
DAY 14																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

McNelly Training

120 Day Run Team Worksheet

Name: _____

Date Started: _____

POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #3	1 Q.I. Contact Attempts ↓	Q.I. Contacts Done ↓	2 Q.I. Invite Attempts ↓	Q.I. Invites Done ↓	3 Q.I. Interviews Setup ↓	Q.I. Interviews Done ↓	4 Q.I. Meetings Setup ↓	Q.I. Meetings Done ↓	5 Q.I. Followup's Setup ↓	Q.I. Followup's Done ↓	6 Q.I. Getting Started's Setup ↓	Q.I. Getting Started's Done ↓	Not Now ↓	or New Customer ↓	or New Ambassador ↓	TOTAL POINTS ↓
DAY 15																0
DAY 2																0
DAY 3																0
DAY 4																0
DAY 5																0
DAY 6																0
DAY 21																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

McNelly Training

120 Day Run Team Worksheet

Name: _____

Date Started: _____

POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #4	1 Q.I. Contact Attempts ↓	Q.I. Contacts Done ↓	2 Q.I. Invite Attempts ↓	Q.I. Invites Done ↓	3 Q.I. Interviews Setup ↓	Q.I. Interviews Done ↓	4 Q.I. Meetings Setup ↓	Q.I. Meetings Done ↓	5 Q.I. Followup's Setup ↓	Q.I. Followup's Done ↓	6 Q.I. Getting Started's Setup ↓	Q.I. Getting Started's Done ↓	Not Now ↓	or New Customer ↓	or New Ambassador ↓	TOTAL POINTS ↓
DAY 22																0
DAY 2																0
DAY 3																0
DAY 4																0
DAY 5																0
DAY 6																0
DAY 28																0
TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

McNelly Training

120 Day Run Team Worksheet

Name: _____

Date Started: _____

POINT SYSTEM	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	50 pts	10 pts	25 pts	10 pts	100 pts or	100 pts or	100 pts	POINT SYSTEM
WEEK # #5	1 Q.I. Contact Attempts ↓	Q.I. Contacts Done ↓	2 Q.I. Invite Attempts ↓	Q.I. Invites Done ↓	3 Q.I. Interviews Setup ↓	Q.I. Interviews Done ↓	4 Q.I. Meetings Setup ↓	Q.I. Meetings Done ↓	5 Q.I. Followup's Setup ↓	Q.I. Followup's Done ↓	6 Q.I. Getting Started's Setup ↓	Q.I. Getting Started's Done ↓	Not Now ↓	or New Customer ↓	or New Ambassador ↓	TOTAL POINTS ↓
DAY 1																0
DAY 2																0
WEEK #1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
WEEK #5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1st 30 DAYS TOTALS POINTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0